

# Getting Ready for the 2007-2013 EU Financing Opportunities

## Seminar on Energy, Transport and Environmental European Projects

Thursday, 21 September 2006

### PROGRAMME

9:00 - 9:15	<b>Registration and coffee</b>	12:45 - 13:45	<b>Lunch</b>
9:15 - 9:30	<b>Introduction</b> <i>Stefan Zickgraf, Managing Director, InterRecherche</i>  Overview, key topics, budget, roadmap and sources of information for:	13:45 - 14:30	<b>Proposal evaluation criteria and evaluation process</b> <i>Experience of a Brussels evaluator expert</i> Q & A
9:30 - 10:10	<b>FP7: Seventh Framework Programme on Research and Technological Development (2007- 2013)</b> <i>European Commission</i> Q & A	14:30 - 15:15	<b>Success story: Best practices from companies</b> FP6, LIFE and MARCO POLO I Q & A
10:10 - 10:50	<b>LIFE+: Financial Instrument for the Environment +</b> <i>European Commission</i> Q & A	15:15 - 15:30	<b>Coffee break</b>
10:50 - 11:30	<b>Marco Polo: Call 2006 &amp; the upcoming Marco Polo II</b> <i>European Commission</i> Q & A	15:30 - 17:00	<b>“How to apply and win a tender” Workshop</b> DG TREN, DG ENV, DG DEV, DG RTD - get the right information - networking and building consortia - bidding the offer - managing the project <i>Stefan Zickgraf, Managing Director, InterRecherche</i>
11:30 - 11:45	<b>Coffee break</b>	17:00 - 17:15	<b>Seminar review</b> Summary of learning points and closing remarks
11:45 - 12:45	<b>Going through a successful project application</b> Strategy for proposal preparation, contract negotiation, consortium agreement, procedure for signing the contract, managing the partners, project implementation <i>European Commission</i> Q & A		